

Top Four Things to Consider When Choosing a Dental Chair (No Matter What Your Specialty).

There are many reasons a dentist may choose one chair over another, from the ability to integrate a full range of options, to comfort and ergonomics for patients and staff—and countless personal preferences in between. What matters most, is finding a chair that's the right fit you and your team. Before you even begin diving into the details, think about these four high-level considerations, which apply to all types of practices across the board.

- 1 Performance and efficiency.** Does every feature have a specific purpose, geared toward helping you and your team gain access and perform at your best? Is each piece ergonomically designed for both patient comfort *and* yours? Look for a thin backrest, swivel on both sides of center, soft cushioning, programmable positions, dual-articulating headrest, movable, multi-position armrests, synchronized chair movement and a footswitch or touchpad.
- 2 Durability and reliability.** Is the chair made to last and built to withstand the rigors and harsh environment of the operator? Is it sturdy and easy to position? Look for equipment that is reliable and ready for years of continuous use, with a track record for minimal service calls.
- 3 Reputation and service.** When your equipment isn't working, you aren't working. It's that simple. So research is key. What's the track record of the chairs you are interested in purchasing? What is the historic record of service and repair? Ask your peers and service techs what products they know and recommend. Access to ongoing customer support is key, too. Make sure you know that you will be able to get the help, advice and replacement parts you need for many years to come.
- 4 Cost of ownership.** Choose a chair with reasonable life costs; typically the expense required for maintenance and repair over the chair's expected life. Consider a solution with a reputation for functional simplicity and reliability, which may negate expensive maintenance costs and limit downtime in the future—meaning you have a higher return on every dollar invested. And, if you need a repair, make sure the technician is specifically trained to the manufacturer's standards. This relationship means access to genuine parts, ensuring a higher standard of repair and longevity.

Take a look at the chairs that dentists have voted the best patient chairs for the past 12 years.

For all your dental equipment enquiries visit medident.com.au
or call our customer service on 1300 886 674.

MEDIDENT®

Anatomy of a champion.



Unsurpassed Access: An ultra-thin back and headrest allow you to work in a comfortable position—legs under the patient, elbows at your side.

Easy Positioning: Chair swivels 60° for better positioning and easy patient entry and exit.

Effortless Adjustability (Left/Right): The delivery system easily glides on either side of the chair.

Ergonomic Flex Arm: Rotating arm easily moves up and down for precise placement.

Exceptional Lighting: State-of-the-art LED provides brilliant, balanced light for an accurate view, and cure-safe mode for working with composites.

Reliable Components: Innovative USA made and engineered components use fewer parts.

See what makes A-dec 500 the best-selling dental chair, year after year.*

Superior performance. Proven solution. No compromises. It's all of these attributes that make dentists continually choose A-dec 500. Built to last and backed by a five-year warranty.

* Based on research by Strategic Data Marketing.
© 2016 A-dec Inc.
All rights reserved.

a dec®